

GPO AWARDS TO PRINTERS COMPARED TO COMPETITIVE MARKET PRICES

Prepared by: International Bid Service for Printing Industries of America

7/26/2002

| Jacket # | Agency (1) | Date | GPO Office | Award | Market (Median) (2) | % Above GPO Award | # of Bids |
|----------|------------|-----------|-------------|------------|---------------------|-------------------|-----------|
| 728-580 | NASA | 2/1/2002 | Hampton | 1,099.56 | 3,405.60 | 209.7% | 23 |
| 485-527 | IRS | 2/4/2002 | Washington | 54,672.24 | 68,434.25 | 25.2% | 14 |
| 770-457 | HUD | 2/12/2002 | San Antonio | 244.02 | 405.90 | 66.3% | 14 |
| 765-392 | NASA | 2/14/2002 | New Orleans | 4,689.00 | 6,200.00 | 32.2% | 16 |
| 486-083 | SSA | 2/21/2002 | Washington | 1,013.32 | 1,146.42 | 13.1% | 10 |
| 486-158 | JUST | 2/25/2002 | Washington | 8,201.16 | 9,944.55 | 21.3% | 6 |
| 717-571 | HHS | 2/26/2002 | Rapid | 675.22 | 1,348.00 | 99.6% | 23 |
| 717-587 | HHS | 2/26/2002 | Rapid | 1,804.48 | 2,503.90 | 38.8% | 23 |
| 700-891 | JUST | 3/1/2002 | Boston | 135.00 | 233.25 | 72.8% | 9 |
| 760-556 | IRS | 3/4/2002 | Dallas | 860.31 | 1,171.34 | 36.2% | 23 |
| 717-658 | NASA | 3/4/2002 | Rapid | 4,790.24 | 7,644.00 | 59.6% | 16 |
| 486-387 | SSA | 3/4/2002 | Washington | 4,875.75 | 6,846.28 | 40.4% | 14 |
| 700-897 | EPA | 3/6/2002 | Boston | 1,054.35 | 1,772.10 | 68.1% | 11 |
| 717-715 | EPA | 3/6/2002 | Rapid | 2,444.31 | 4,333.23 | 77.3% | 22 |
| 717-717 | EPA | 3/6/2002 | Rapid | 1,283.93 | 2,300.00 | 79.1% | 11 |
| 717-720 | EPA | 3/7/2002 | Rapid | 2,239.30 | 3,564.60 | 59.2% | 19 |
| 770-572 | VA | 3/8/2002 | San Antonio | 823.20 | 874.16 | 6.2% | 8 |
| 756-619 | VA | 3/12/2002 | St. Louis | 900.00 | 1,450.00 | 61.1% | 7 |
| 486-643 | AGRIC | 3/13/2002 | Washington | 7,423.50 | 11,340.45 | 52.8% | 5 |
| 486-788 | AGRIC | 3/15/2002 | Washington | 1,176.00 | 1,773.80 | 50.8% | 10 |
| 486-900 | DAPS | 3/25/2002 | Washington | 124,169.76 | 141,552.18 | 14.0% | 8 |
| 486-877 | HHS | 3/26/2002 | Washington | 15,975.55 | 21,098.98 | 32.1% | 12 |
| 747-177 | EPA | 3/27/2002 | Chicago | 604.66 | 759.50 | 25.6% | 12 |
| 487-071 | SSA | 3/27/2002 | Washington | 3,841.20 | 4,256.14 | 10.8% | 9 |
| 486-923 | AGRIC | 3/28/2002 | Washington | 5,272.40 | 7,576.38 | 43.7% | 23 |
| 486-957 | JUST | 3/29/2002 | Washington | 469.00 | 681.10 | 45.2% | 6 |
| 487-024 | AGRIC | 4/1/2002 | Washington | 4,544.10 | 6,958.00 | 53.1% | 14 |
| 486-997 | DAPS | 4/1/2002 | Washington | 3,398.50 | 4,808.86 | 41.5% | 8 |
| 710-893 | HUD | 4/1/2002 | New York | 921.50 | 1,509.00 | 63.8% | 8 |
| 701-032 | JUST | 4/2/2002 | Boston | 20,510.82 | 24,299.10 | 18.5% | 12 |
| 778-744 | NASA | 4/2/2002 | Los Angeles | 61.25 | 89.10 | 45.5% | 8 |
| 718-341 | HHS | 4/3/2002 | Rapid | 108,414.00 | 126,802.00 | 17.0% | 22 |
| 487-101 | JUST | 4/3/2002 | Washington | 182.16 | 536.08 | 194.3% | 13 |
| 487-157 | SSA | 4/3/2002 | Washington | 20,964.30 | 23,838.51 | 13.7% | 7 |
| 756-734 | VA | 4/3/2002 | St. Louis | 475.30 | 695.00 | 46.2% | 14 |
| 487-122 | DAPS | 4/4/2002 | Washington | 11,166.21 | 19,134.85 | 71.4% | 7 |
| 487-118 | SSA | 4/4/2002 | Washington | 4,140.18 | 5,177.34 | 25.1% | 12 |
| 718-450 | EPA | 4/5/2002 | Rapid | 4,836.15 | 8,624.00 | 78.3% | 14 |
| 487-218 | AGRIC | 4/10/2002 | Washington | 6,252.40 | 11,547.97 | 84.7% | 29 |
| 486-925 | DAPS | 4/15/2002 | Washington | 12,719.42 | 15,731.10 | 23.7% | 14 |
| 770-686 | VA | 4/15/2002 | San Antonio | 147.00 | 185.22 | 26.0% | 9 |
| 770-694 | VA | 4/16/2002 | San Antonio | 381.22 | 537.82 | 41.1% | 11 |
| 487-263 | DAPS | 4/18/2002 | Washington | 37,125.00 | 41,860.00 | 12.8% | 6 |
| 487-417 | HUD | 4/22/2002 | Washington | 2,425.50 | 3,822.00 | 57.6% | 18 |
| 487-554 | AGRIC | 4/24/2002 | Washington | 357.70 | 590.00 | 64.9% | 6 |
| 487-567 | DAPS | 4/24/2002 | Washington | 2,732.40 | 4,455.00 | 63.0% | 4 |
| 743-118 | HHS | 4/24/2002 | Charleston | 2,253.00 | 3,146.11 | 39.6% | 9 |
| 760-698 | IRS | 4/24/2002 | Dallas | 699.93 | 1,051.65 | 50.3% | 13 |
| 752-219 | NASA | 4/24/2002 | Columbus | 401.80 | 508.25 | 26.5% | 4 |
| 743-130 | HHS | 4/25/2002 | Charleston | 30,040.52 | 43,230.16 | 43.9% | 5 |
| 487-491 | JUST | 4/26/2002 | Washington | 1,617.02 | 1,926.74 | 19.2% | 5 |
| 487-279 | DAPS | 5/6/2002 | Washington | 4,702.50 | 7,388.24 | 57.1% | 8 |
| 752-237 | NASA | 5/6/2002 | Columbus | 1,467.63 | 1,995.00 | 35.9% | 14 |
| 487-838 | JUST | 5/7/2002 | Washington | 797.94 | 2,374.62 | 197.6% | 5 |

| Jacket # | Agency | Date | GPO Office | Award | Market | % Above GPO | # Bids |
|-----------------------------------------------------|--------|-----------|---------------|-----------|-----------|--------------|-----------|
| 487-925 | DAPS | 5/9/2002 | Washington | 275.00 | 1,167.21 | 324.4% | 5 |
| 487-803 | HUD | 5/9/2002 | Washington | 7,256.70 | 12,210.35 | 68.3% | 17 |
| 784-479 | NASA | 5/9/2002 | San Francisco | 2,970.00 | 4,950.00 | 66.7% | 6 |
| 719-117 | HHS | 5/10/2002 | Rapid | 1,188.00 | 1,426.83 | 20.1% | 10 |
| 487-841 | AGRIC | 5/13/2002 | Washington | 16,574.98 | 24,840.36 | 49.9% | 8 |
| 488-246 | AGRIC | 5/13/2002 | Washington | 4,664.80 | 8,415.00 | 80.4% | 7 |
| 487-887 | SSA | 5/13/2002 | Washington | 16,508.25 | 18,825.00 | 14.0% | 4 |
| 487-954 | DAPS | 5/14/2002 | Washington | 6,246.52 | 7,113.15 | 13.9% | 5 |
| 735-995 | NASA | 5/14/2002 | Atlanta | 2,440.20 | 3,267.00 | 33.9% | 14 |
| 487-968 | DAPS | 5/15/2002 | Washington | 4,148.10 | 5,436.06 | 31.0% | 15 |
| 784-510 | VA | 5/16/2002 | San Francisco | 422.38 | 613.80 | 45.3% | 15 |
| 487-625 | AGRIC | 5/21/2002 | Washington | 1,294.58 | 1,834.56 | 41.7% | 6 |
| 488-119 | IRS | 5/21/2002 | Washington | 1,284.78 | 2,673.00 | 108.1% | 10 |
| 711-125 | JUST | 5/22/2002 | New York | 369.46 | 542.52 | 46.8% | 8 |
| 487-916 | EPA | 5/23/2002 | Washington | 52,460.10 | 63,502.38 | 21.0% | 12 |
| 488-172 | IRS | 5/23/2002 | Washington | 2,702.00 | 5,483.10 | 102.9% | 7 |
| 774-800 | EPA | 5/24/2002 | Denver | 540.00 | 1,100.50 | 103.8% | 6 |
| 719-452 | HHS | 5/28/2002 | Rapid | 257.25 | 314.82 | 22.4% | 5 |
| 711-126 | JUST | 5/28/2002 | New York | 125.00 | 172.14 | 37.7% | 9 |
| 488-226 | IRS | 5/30/2002 | Washington | 346.50 | 458.64 | 32.4% | 10 |
| 488-317 | HUD | 6/4/2002 | Washington | 1,617.00 | 2,475.00 | 53.1% | 8 |
| 488-287 | JUST | 6/4/2002 | Washington | 89.10 | 109.10 | 22.4% | 6 |
| 488-431 | SSA | 6/7/2002 | Washington | 16,038.00 | 27,175.50 | 69.4% | 7 |
| 488-156 | SSA | 6/7/2002 | Washington | 26,367.50 | 30,788.29 | 16.8% | 6 |
| 774-903 | VA | 6/7/2002 | Denver | 628.65 | 1,216.00 | 93.4% | 19 |
| 729-179 | EPA | 6/11/2002 | Hampton | 859.32 | 1,232.55 | 43.4% | 11 |
| 488-498 | HUD | 6/11/2002 | Washington | 1,470.00 | 1,660.00 | 12.9% | 5 |
| 791-454 | VA | 6/11/2002 | Seattle | 526.26 | 606.10 | 15.2% | 14 |
| 488-312 | AGRIC | 6/12/2002 | Washington | 40,485.06 | 44,971.00 | 11.1% | 6 |
| 791-470 | VA | 6/12/2002 | Seattle | 460.00 | 770.28 | 67.5% | 7 |
| 719-749 | HHS | 6/13/2002 | Rapid | 915.75 | 1,380.82 | 50.8% | 13 |
| 488-471 | SSA | 6/13/2002 | Washington | 1,715.00 | 2,257.20 | 31.6% | 9 |
| 775-019 | HUD | 6/24/2002 | Denver | 241.56 | 503.00 | 108.2% | 14 |
| 488-612 | NASA | 6/24/2002 | Washington | 1,394.91 | 2,586.22 | 85.4% | 15 |
| 488-694 | SSA | 6/24/2002 | Washington | 1,316.70 | 2,268.09 | 72.3% | 5 |
| 774-985 | VA | 6/24/2002 | Denver | 315.00 | 623.28 | 97.9% | 14 |
| 488-636 | IRS | 6/25/2002 | Washington | 5,516.00 | 7,742.00 | 40.4% | 17 |
| 488-606 | HUD | 6/26/2002 | Washington | 11,038.50 | 15,289.17 | 38.5% | 8 |
| 701-499 | EPA | 7/1/2002 | Boston | 11,364.00 | 14,450.07 | 27.2% | 5 |
| 701-418 | HHS | 7/1/2002 | Boston | 4,014.94 | 5,320.00 | 32.5% | 6 |
| 488-819 | IRS | 7/3/2002 | Washington | 4,072.86 | 4,950.00 | 21.5% | 6 |
| 488-916 | HUD | 7/8/2002 | Washington | 1,292.62 | 2,096.65 | 62.2% | 15 |
| 488-897 | IRS | 7/8/2002 | Washington | 861.30 | 1,272.15 | 47.7% | 11 |
| 747-803 | HUD | 7/10/2002 | Chicago | 210.45 | 396.90 | 88.6% | 6 |
| 488-860 | IRS | 7/11/2002 | Washington | 6,323.84 | 10,781.10 | 70.5% | 10 |
| 784-878 | NASA | 7/11/2002 | San Francisco | 1,524.60 | 2,420.60 | 58.8% | 13 |
| Average Number of bidders on each job | | | | | | | 11 |
| Average % increase to buy outside GPO system | | | | | | 51.8% | |
| Overall dollar increase to buy outside GPO | | | | | | 28.6% | |

(1) One-time jobs were chosen randomly from 10 different Agencies to obtain a wide variety of work.

(2) Market price is the median price actually bid on the job in question. Without GPO's open competition, the median is the best price that can be projected. In fact, quotes from 3 printers on "test" jobs identical to actual jobs all resulted in prices slightly above the median bid obtained by GPO.

Note that "guaranteed lowest price" on GSA Schedules do not provide the same low price as GPO open competition, because only a limited number of GSA vendors provide quotes on any single small purchase. Also note that since each job is different, it is difficult to confirm any vendor's "lowest price."

Results of this sampling are consistent with similar studies in 1993, 1995 and 2000.